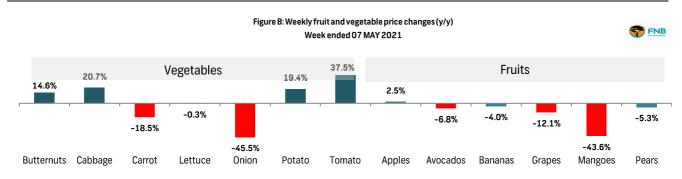


Paul Makube | Tumi Kgasago | Vhutshilo Mabela | 11 MAY 2021

Weekly update - Fruit and Vegetable Markets

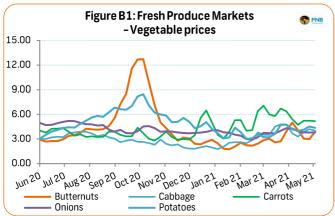
- Our analysis of weekly price trends on fresh produce markets shows further gains across most commodities led by vegetables due to the contraction of supplies. The biggest gainers in the vegetable complex were butternuts whose prices rose by almost 30% week-on-week (w/w) and 15% year-on-year (y/y) at R3.89/kg. This week saw butternuts extending last week's gains with the early week average (Monday, Tuesday) of R4.29/kg, which is 10% higher relative to last week's weekly average.
- Cabbages and potatoes followed closely both with weekly gains of 9% at R4.21/kg and R4.52/kg respectively largely due to a
 substantial reduction in volumes supplies across markets. At current levels, cabbage and potato prices are sharply higher by
 21% and 19% respectively y/y. This week however started on a softer note for both cabbages and potatoes with early week
 averages of R3.23/kg and R4.31/kg.
- Tomatoes had an early month acceleration on the back of limited availability, but prices are still off the March/ April highs. Weekly tomato prices increased by 7.8% w/w at R11.18/kg, which is almost 38% above the 2020 levels. This week's average so far is R9.55/kg on major markets which is slightly lower relative to last week's average and expected to remain on the downside as the week progresses due to the limited uptake associated with the mid-month period.
- In the fruit complex, almost 50% of the commodities tracked posted losses with mangoes leading the pack with a weekly decrease of 12.7% at R23.94/kg and almost 44% lower relative to the 2020 levels. This week however shows some improvement in price levels with early week average modestly higher at R25.05/kg. Pears and apples posted slight losses of 4.1% and 3.7% respectively w/w at R32.33/kg and R7.05/kg. At current levels pears prices are down 5.3% y/y while apples are 2.5% higher y/y.
- Grapes, avocados, and bananas came in on the upside with weekly gains of 13%, 5%, and 1.4% respectively but were all much lower relative to last year by 12%, 6.8%, and 4% at R13.46/kg, R13.39/kg, and R8.23/kg.

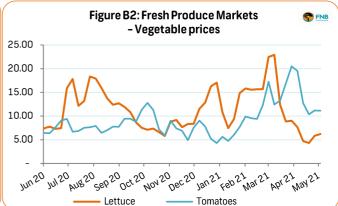


• With the rainfall season now behind us in the summer growing areas, the Eastern Cape remains a concern as critical irrigation dams such as the Kouga an Waterdown are entering winter at low levels of 4.3% and 21.3% respectively. Nonetheless, conditions for the rest of the country remain relatively favourable and we expect increased availability in the medium term

Table 1: Vegetable prices - South Africa's Major Fresh Produce Markets - (Average Pretoria, Bloemfontein, Johannesburg, Cape Town, and Durban)							
Week ending 07 M AY 2021	Average Price (R/Kg)	Price change W/W	Price change y/y	Total Volume (t)	Volume change w/w	Volume Change y/y	
Butternuts	3.89	29.9%	14.6%	1610	21.6%	-20.6%	
Cabbage	4.21	9.1%	20.7%	1 745	44.9%	-16.1%	
Carrot	5.22	-0.1%	-18.5%	2 322	9.3%	15.5%	
Lettuce	6.21	6.3%	-0.3%	389	4.0%	13.3%	
Onion	3.79	-0.5%	-45.5%	8014	13.8%	11.5%	
Potato	4.52	9.0%	19.4%	9 635	7.0%	-43.5%	
Tomato	11.18	7.8%	37.5%	3 859	13.3%	-13.1%	

Source: FNB AgriComms



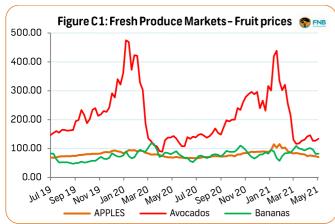


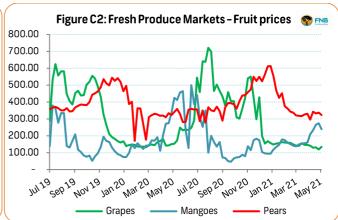
Source: FNB AgriComms

- On the export front, pear volumes for week 18 of the 2021 export season came in up 42% y/y at 411,474 tons cartons (15kg). This brought the cumulative year-to-date (YTD) to 8.98 million cartons, which is still 4% below the same period in 2020. The EU accounted for the bulk of the shipments for the YTD with a share of 36% but the total volumes to the region were 4% below last year. The Middle East followed closely with 17% share, but shipments were down 17% y/y. The Far East and Asia accounted for 16% of the total and volumes were up 17% y/y.
- Apple exports for week 18 came in sharply higher by 115% y/y at 1.50 million cartons but the YTD number was 8% ahead of last year at 11.23 cartons. The Far East and Asia has now surpassed Africa, taking 36% of the YTD total which is 9% above last year. Africa saw a 20% y/y growth in imports from SA with a share of 27% of the total for the YTD.
- Though the citrus export season is still at its infancy, grapefruits are doing extremely well with shipments for week 18 increasing by 32% y/y at 1.28 million cartons. The YTD volumes increased by a whopping 43% y/y at 3.14 million cartons. Europe remains the major beneficiary with volumes up 48% y/y and a share of 47% of the total for the YTD. The South East and Asia had a fantastic growth of 105% y/y for the YTD, accounting for 28% of the total shipments.
- Weekly lemons volumes fell by 17% y/y to 967,379 cartons during week 18. This brought the cumulative YTD exports to 6.96 million cartons with the Middle East has so far accounted for 55% of the total although volumes to the region are still 15% behind the 2020 levels. Russia so far procured 36% more lemons relative to last year, accounting for 18% of the YTD total. South East Asia so far accounts for 13% of the YTD total and volumes are 56% y/y.
- Orange volumes (navels and valencias) for week 18 fell by 29% y/y to 84,316 cartons which brought the YTD exports to 215,534 cartons and 23% lower relative to the levels achieved in 2020. Interestingly, the Middle East now accounts for 73% of the YTD total, which is 52% higher y/y. However, this numbers will keep on changing a lot as it is still too early in the export season.

Table 2: Fruit prices - South Africa's Major Fresh Produce Markets - (Average Pretoria, Bloemfontein, Johannesburg, Cape Town, and Durban)								
Week ending 07 MAY 2021	Average Price (R/Kg)	Price change W/W	Price change y/y	Total Volume (t)	Volume change w/w	Volume Change y/y		
Apples	7.05	-3.7%	2.5%	2731	36.2%	12.7%		
Avocados	13.39	5.0%	-6.8%	512	5.4%	12.4%		
Bananas	8.23	1.4%	-4.0%	3 097	16.6%	14.1%		
Grapes	13.46	13.0%	-12.1%	589	0.8%	16.9%		
Mangoes	23.94	-12.7%	-43.6%	20	-50.0%	2288.8%		
Pears	32.33	-4.1%	-5.3%	921	34.1%	5.5%		

Source: FNB AgriComms



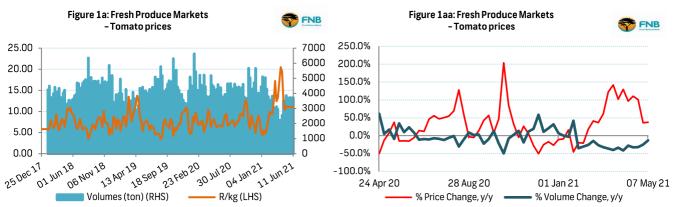


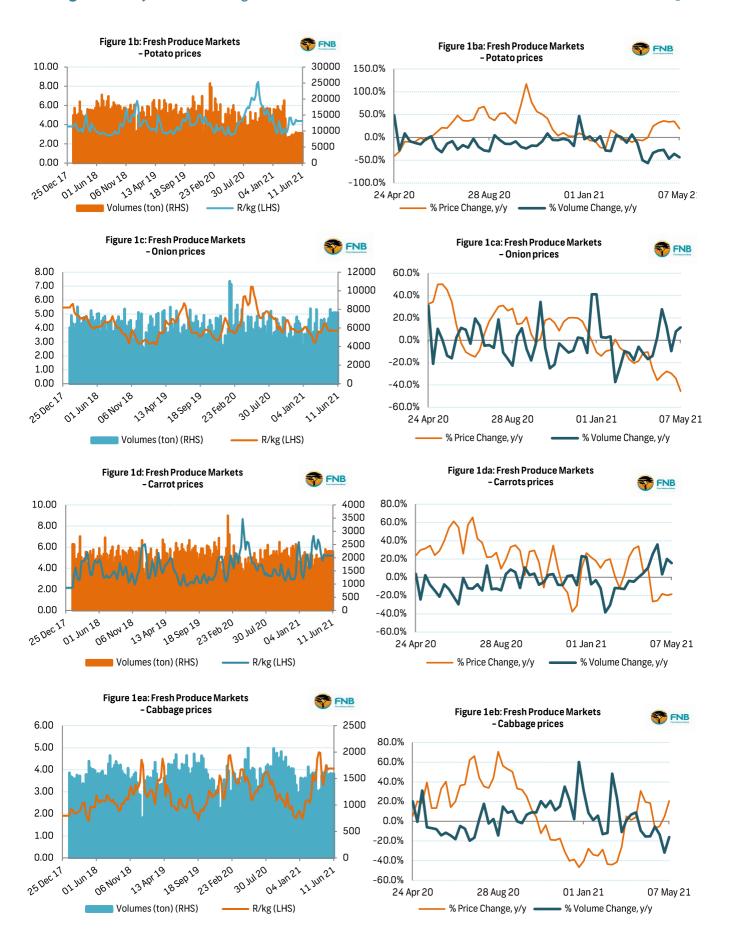
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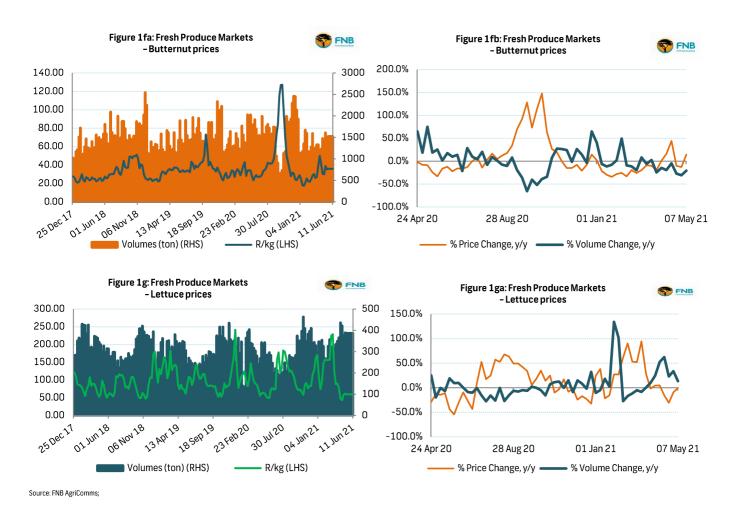
Vegetable trends on 5 Major Fresh Produce Markets in SA (Figures 1a to 1e)

(Average 5 major markets - Pretoria, Bloemfontein, Johannesburg, Cape Town and Durban)

 ${}^*\!Note: The \ last \ three \ data \ points \ are \ preliminary \ for \ all \ vegetable \ prices \ and \ quantity \ graphs.$

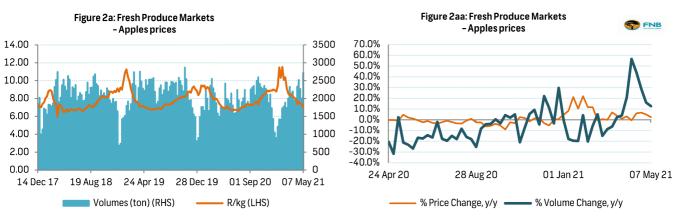


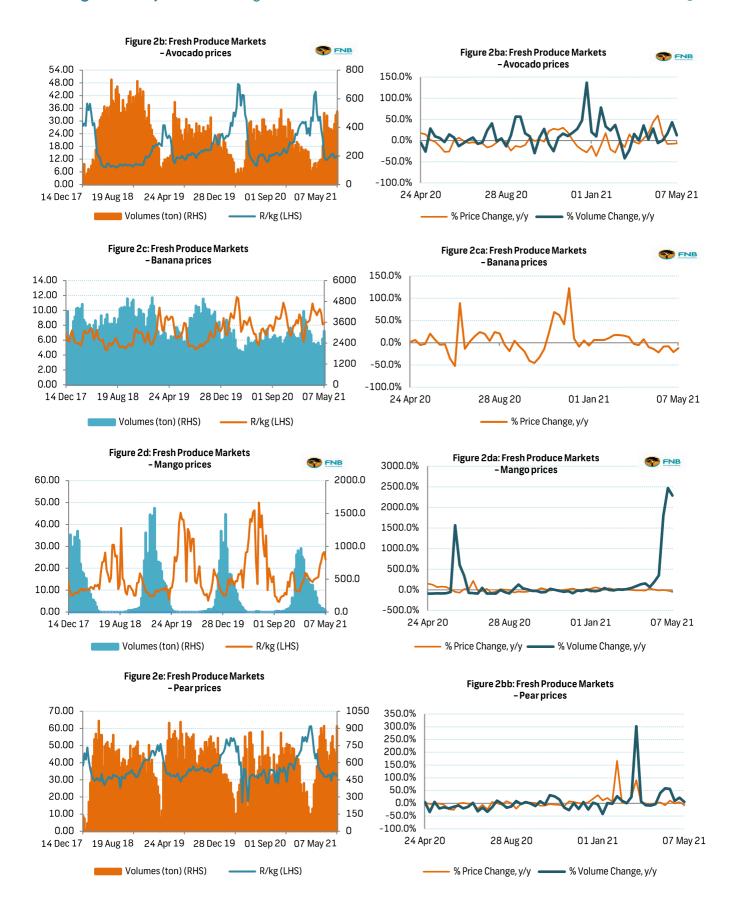


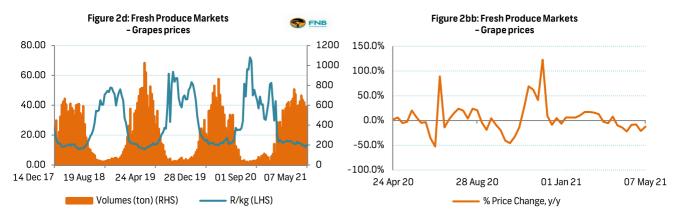


Fruit trends on Major Fresh Produce Markets in SA (figures 2a to 2f)

(Average 5 major markets - Pretoria, Bloemfontein, Johannesburg, Cape Town, and Durban)







Source: FNB AgriComms.

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To find out more or to speak to one of our agricultural specialists, please contact us.

Name	City	Cell	Email
Grewar, Oosthuizen	Eastern Cape - Port Elizabeth	071 607 6850	grewar.oosthuizen@fnb.co.za
Edmund, De Beer	Eastern Cape - Port Elizabeth	084 656 5634	edebeer1@fnb.co.za
Fred, Terblanche	Eastern Cape - Graaff Reinet	064 500 5880	frederik.terblanche@fnb.co.za
Martin, Louw	Free State - Theunissen	082 784 8880	mlouw1@fnb.co.za
Leon, Bergman	Free State - Bethlehem	083 387 7977	leon.bergman@fnb.co.za
Krohn, Jo-Ann	Free State - Bloemfontein	064 542 3548	Jo-Ann.Krohn@fnb.co.za
Marc, Strydom	KwaZulu-Natal - Pietermaritzburg	082 497 4781	mstrydom@fnb.co.za
Greg, Sparrow	KwaZulu-Natal - Pietermaritzburg	071 684 8420	greg.sparrow@fnb.co.za
Sarah, van der Merwe	KwaZulu-Natal - Pietermaritzburg	082 371 1040	sarah.vandermerwe@fnb.co.za
Bertram, July	KwaZulu-Natal - Pietermaritzburg	061 518 7165	bertram.july@fnb.co.za
Arno, De Klerk	Limpopo - Polokwane	082 538 5970	arno.deklerk@fnb.co.za
Theo, Verwey	Mpumalanga - Emalahleni	082 419 6086	tverwey@fnb.co.za
Gao, Ngakantsi	Mpumalanga - Emalahleni	072 471 6040	gaopalelwe.ngakantsi@fnb.co.za
Pedrie, Van der Merwe	Northern Cape - Kimberley	071 351 3439	pedrie.vandermerwe@fnb.co.za
Johan, De Klerk	North West - Brits	082 776 3477	jdeklerk2@fnb.co.za
Johan, Strydom	North West - Potchefstroom	082 497 2274	cstrydom@fnb.co.za
Johan, Beukes	Western Cape - Stellenbosch	082 372 4656	johan.beukes@fnb.co.za
Michelle, Swarts	Western Cape - Willowbridge	072 020 5181	michelle.Swarts@fnb.co.za
Andries, Van Zyl	Western Cape - Willowbridge	073 280 8703	andries.vanzyl@fnb.co.za

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