

Paul Makube pmakube@fnb.co.za | Tumi Kgasago | Vhutshilo Mabela | 11 AUG 2021

UPDATE ON LIVESTOCK MARKETS

- In the midst of the current global Covid-19 challenges at human levels, the latest news on world meat trade is that some countries continue to experience animal health issues such as diseases outbreaks and meat safety concerns resulting in imposition of import bans from importers.
- The Dominican Republic suffered another blow as Mexico is the latest after the US to impose a ban on the country's imports of pork and pork products following the outbreak of the African Swine Fever (ASF). In another development, Brazil also saw its food processor BRF SA's plant reportedly been banned from exporting to China.
- Meanwhile, the US posted strong export sales of beef for the first half of 2021 with the June number coming in sharply higher by 46% and 21% respectively year-on-year (y/y) and year-to-June at 88,443 ton and 551,106 tons. The top three leading destinations were Korea, Japan, and China/Hong Kong with shares of 25%, 23%, and 18% respectively. China/ Hong Kong recorded the biggest increase of 157% y/y in total US beef imports for the YTD.
- In the case of pork, volumes for the YTD were almost unchanged y/y with China importing 33% less from the US to a total of 1.31 million tons as higher domestic slaughter amid lower prices increased availability thereby reducing import demand.
- Domestically, the latest weekly price continues to show a sideways to lower trend across most categories except formutton which retained the firmer trend. The yearly trend however shows strength of double-digit margins across the meat complex relative to last year as illustrated in figure 1.

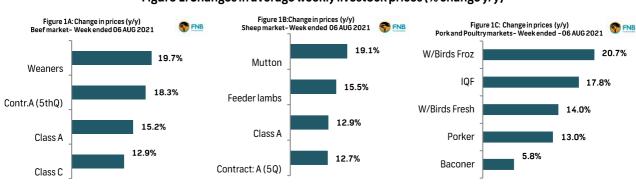


Figure 1: Changes in average weekly livestock prices (% change y/y)

Source: Own calculations from FNB AgriComms.

2016

2020

International update on beef markets

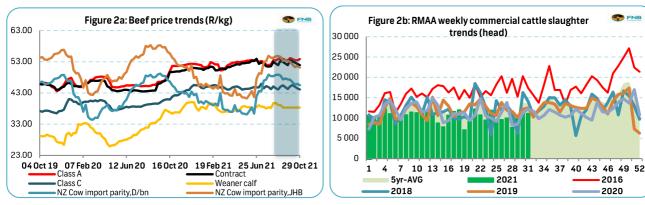
- The situation with supplies on the US import market was again reportedly tight which helped lift prices sharply in last week's trade. On the US domestic market, wholesale beef prices jumped 6% w/w and almost 42% higher y/y for both the Choice and Select beef categories at US\$289/cwt and US\$270.58/cwt. The spill over gains from the wholesale market saw the weekly CME Feeder Cattle Indicator increasing by 1.6% w/w and 10% y/y to close at US\$156.55/cwt.
- In Brazil, the country's benchmark contract for difference (CFD) for beef continued to soften and closed last week marginally down by 03% w/w and almost 4% off the June peak at BRL20.15/ kg but still 31% higher y/y.

Table 1: Beef producer price trends in South Africa

Beef producer prices: Beef market – South Africa								
Date	06 Aug 21	%∆w/w	%∆y/y	3-Year Avg	30 Jul 21	23 Jul 21		
Class A (R/kg)	52.12	0.5%	15.2%	9.2%	51.88	52.08		
Class C (R/kg)	44.23	-1.5%	12.9%	9.8%	44.89	45.18		
Contract: A (*Incl.5thQ)	51.53	0.2%	18.3%	10.1%	51.44	51.56		
Import parity (R/kg)	54.28	-1.1%	-6.5%	0.3%	54.90	53.22		
Weaner calves (R/kg LW)	38.18	-0.7%	19.7%	18.2%	38.43	38.02		

LW - Live Weight; *Fifth quarter.Source: USDA, JSE, FNB Agric

Figure 2: Beef prices and cattle slaughter trends



*Last nine data points on figure aa are preliminary

Source: RMAA

Domestic beef market update:

- The domestic market saw some firmness in the class A beef carcass category ahead of the Women's Day long weekend. Class C was however the exception and remained under downward pressure.
- At feeding level, there is abundance in terms of fodder from the harvested maize lands as well as good overwintering grass cover. Some Eastern and Northern Cape areas however remain an exception as production conditions are yet to recover from the drought conditions.

OUTLOOK

Seasonal demand conditions are expected to rebound in the medium term as the warm weather returns and hopefully vaccinations reach an advanced stage to allow for the much needed and awaited outdoor activities.

Weekly summary of the sheep market

International sheep market update

- Trading conditions have not been favourable for Australia in 2021 which saw exports of both lamb and mutton for the first seven months of the year (Jan-Jul) falling by 6% y/y to 404,409 tonnes swt. Shipments to the Middle East fell sharply by over 20% y/y while shipments to China fell by 12% y/y for the YTD but still the leading destination with 124,032 tonnes swt.
- Meanwhile, the country's flock rebuilding is reportedly on course with the latest update showing lambs on hand reportedly up by 35% to 19.7 million head according to the MLA/AWI Sheepmeat and Wool Survey for June 2021.

Domestic sheep market update

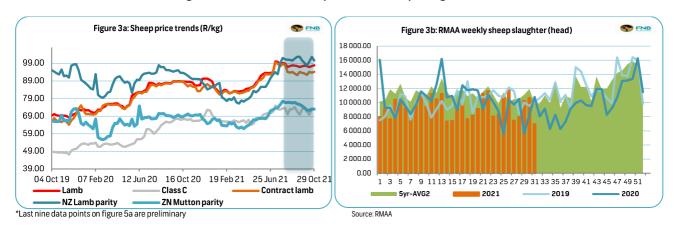
• Unlike other meat types, mutton prices retained gains on resilient demand and limited volumes on markets. Weekly feeder lamb prices fell back to below the R50/ kg level at R49.92/kg LW which is down 1.8% w/w but still 15.5% y/y and 15.7% above the 3-year average for this time of the year.

Table 2: Sheep producer price trends in South Africa

	Sheep market – South Africa					
Date	06 Aug 21	%∆w/w	%∆y/y	3-Year Avg	30 Jul 21	23 Jul 21
Class A (R/kg)	98.86	-0.4%	12.9%	15.1%	99.23	97.89
Mutton (R/kg)	73.58	0.3%	19.1%	19.8%	73.38	72.66
Contract: A (*Incl.5thQ, R/kg)	98.04	-0.5%	12.7%	15.3%	98.56	97.26
Import parity (R/kg)	101.24	-0.8%	3.4%	6.6%	102.03	99.01
Feeder lambs (R/kg LW)	49.72	-1.8%	15.5%	15.7%	50.65	49.86

LW - Live Weight; *Fifth quarter. Source: USDA, JSE, FNB Agric

Figure 3: Lamb and mutton prices and sheep slaughter trends



OUTLOOK

We expect near-term prices to maintain a sideways to downside trend but with increased upside as we head into the warmer months in three months ahead.

Weekly pork market

International pork market update

• The US pork market saw further gains with weekly pork carcass cutout values closing last week up 1.1% w/w at US\$125.23/cwt, which is almost 83% ahead of the same week last year.

Domestic pork market update

• It was another week saw losses in the pig market due to the subdued demand. However, at current levels pork and baconer prices are still 13% and 6% higher y/y and were 20% and 18% above the 3-year average for this time of the year.

Table 3: Pig producer prices and slaughter trends

	Pork market - South Africa					
Date	06 Aug 21	%∆w/w	%∆y/y	3-Year Avg	30 Jul 21	23 Jul 21
Porker (R/kg)	28.23	-1.4%	13.0%	20.0%	28.63	29.76
Baconer (R/kg)	25.34	-2.0%	5.8%	17.6%	25.87	27.48
Import parity (R/kg)	40.02	-13.8%	36.6%	27.7%	46.41	44.77

Source: USDA, JSE, FNB Agric

Figure 4a: Pork price trends (R/kg) Figure 4b: Weekly commercial pork slaughter trends (head) -RMAA 49.00 45000 40% 40000 44.00 30% 35000 39.00 20% 30,000 10% 25000 29.00 20000 24.00 15000 -10% 19.00 10000 -20% 14.00 5 0 0 0 9.00 04 Oct 19 07 Feb 20 12 Jun 20 16 Oct 20 19 Feb 21 25 Jun 21 29 Oct 21 16 21 26 36 11 31 41 46 51 6 Export parity 2021 2018 2020 *Last nine data points on figure 6a are preliminary Source: RMAA

Figure 4: Pork prices and slaughter trends

OUTLOOK

The softer trend seem set to continue in the short term on demand pressure. However, a rebounded is expected in the medium term due to improved competitiveness as pork is already selling at a discount over other meat types.

Weekly poultry market update

International poultry market update

- In Brazil, the benchmark contract for difference (CDF) for poultry extended gains and closed last week 3.4% higher w/w and 64% above last year at BRL8.10/ kg. The firmer trend continued this week with prices trading above the BRL8.10/kg level and has been up by 34% since January 2021.
- The latest update on the global poultry trade is that the situation is improving as vaccinations accelerate in developed economies and emerging markets according to Rabobank. The bank cautioned about elevated feed prices that may constrain production expansions as margins come under pressure.

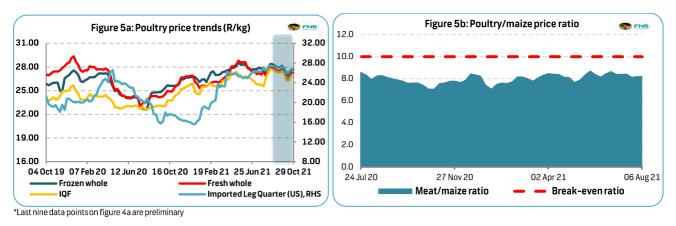
Domestic poultry market update

Table 4: Poultry producer price trends in South Africa

	Poultry market – South Africa					
Week ending	06 Aug 21	%∆w/w	%∆y/y	3-Year Avg	30 Jul 21	23 Jul 21
Fresh whole birds (R/kg)	26.84	-2.3%	14.0%	3.9%	26.85	27.02
Medium Frozen whole birds (R/kg)	27.29	-2.3%	20.7%	6.2%	27.58	27.80
Individually Quick Frozen (IQF) (R/kg)	26.65	4.2%	17.8%	9.2%	25.57	25.67
Import parity (R/kg)	26.44	-2.3%	27.5%	13.7%	27.07	26.28

Source: USDA, JSE, FNB Agric

Figure 5: Poultry prices and meat/maize ratio trends



 Poultry prices ended mixed with marginal losses in the whole bird category while the individually quick frozen (IQF) edged higher by 4% w/w and were almost up 19% y/y.

- Meanwhile, recent disruptions to operations and infrastructure such as warehouses reduced the availability of mechanically deboned meat (MDM) and may lifted prices in the medium term.
- On the feeding front, raw feed prices are yet to fall to acceptable levels to significantly lift the meat/maize ratio. The current maize prices are relatively high thereby maintaining a widen the gap between the break-even level and meat/maize ratio as illustrated in figure 5b. The meat/maize ratio is an indication of profitability of feeding chicken in the industry.

OUTLOOK

We expect prices to retain the current momentum in the short term, but the return of warmer months ahead will help lift demand.

Raw feed input price update

- Prices of raw feed inputs domestically remain stubbornly high on the back of strong exports particularly for yellow maize. At current levels, yellow maize is trading at a premium over its white counterpart which makes the latter more attractive for use in animal feeding. Maize prices are now back above R3300/ ton as reflected in table 5.
- Although prices of the oilseed complex have eased from the early year highs, sunflower and soybean prices have increased by 4% and 6% respectively w/w.
- Elevated raw feed input prices will continue to squeeze producer margins for intensive livestock production systems such as poultry, pork, sheep, and beef feedlots.

Table 5: Raw feed inputs - Latest price trends in JSE grain and oilseed futures market (R/ton)

11 AUG 2021	WMAZ	change w/w	YMAZ	change w/w	SUNS	change w/w	SOY	%change w/w
Sep 21	R3 314	4.1%	R3 472	4.1%	R9 531	3.9%	R7 789	6.1%
Dec 21	R3 400	4.2%	R3 557	4.4%	R9 506	4.1%	R7 898	6.0%
Mar 22	R3 413	3.9%	R3 534	4.1%	R9 168	3.2%	R7 844	5.0%
May 22	R3 323	3.1%	R3 340	3.3%	R8 120	2.8%	R7 650	5.4%
Jul 22	R3 343	3.8%	R3 356	3.7%	ı	ı	ı	-

Source: JSE,

Disclaimer:

This report may contain certain opinions, predictions and assumptions and has been compiled from a variety of sources. Accordingly, you use the information in this report ("this information") at your own risk and should not rely on it as a substitute for obtaining any specific professional advice you require. Accordingly, First National Bank, a division of FirstRand Bank Limited ("FNB") provides no warranties or undertakings of any kind, whether express, implied or otherwise, concerning this information, its accuracy and/or reliability. Neither FNB nor its holding company, subsidiaries or other group companies will be liable to you for any claims, demands, expenses, losses or damages, of whatsoever nature, which you may suffer or incur by using this information.

To find out more or to speak to one of our **agricultural specialists**, please contact us.

Name	City	Cell	Email
Grewar, Oosthuizen	Eastern Cape - Port Elizabeth	071 607 6850	grewar.oosthuizen@fnb.co.za
Edmund, De Beer	Eastern Cape - Port Elizabeth	084 656 5634	edebeer1@fnb.co.za
Fred, Terblanche	Eastern Cape - Graaff Reinet	064 500 5880	frederik.terblanche@fnb.co.za
Martin, Louw	Free State - Theunissen	082 784 8880	mlouw1@fnb.co.za
Chris, Bekker	Free State - Bloemfontein	082 560 1894	cbekker@fnb.co.za
Leon, Bergman	Free State - Bethlehem	083 387 7977	leon.bergman@fnb.co.za
Krohn, Jo-Ann	Free State - Bloemfontein	064 542 3548	Jo-Ann.Krohn@fnb.co.za
Humphreys, Freddy	Free State - Bloemfontein	060 975 0273	freddy.humphreys@fnb.co.za
Voutsas, Philip	Gauteng - Sandton	082 820 4202	philip.voutsas@rmb.co.za
Da Silva, Kristin	Gauteng - Sandton	079 693 8268	Kristin.DaSilva@fnb.co.za
Greg, Sparrow	KwaZulu-Natal - Pietermaritzburg	071 684 8420	greg.sparrow@fnb.co.za
Sarah, van der Merwe	KwaZulu-Natal - Pietermaritzburg	082 371 1040	sarah.vandermerwe@fnb.co.za
Bertram, July	KwaZulu-Natal - Pietermaritzburg	061 518 7165	bertram.july@fnb.co.za
Strydom, Marc	KwaZulu-Natal - Pietermaritzburg	082 497 4781	mstrydom@fnb.co.za
Arno, De Klerk	Limpopo - Polokwane	082 538 5970	arno.deklerk@fnb.co.za
Theo, Verwey	Mpumalanga - Emalahleni	082 419 6086	tverwey@fnb.co.za
Gao, Ngakantsi	Mpumalanga - Emalahleni	072 471 6040	gaopalelwe.ngakantsi@fnb.co.za
Du Plessis, Hanro	Mpumalanga - Emalahleni	082 895 1762	hanro.duplessis@fnb.co.za
Pedrie, Van der Merwe	Northern Cape - Kimberley	071 351 3439	pedrie.vandermerwe@fnb.co.za
Johan, De Klerk	North West - Brits	082 776 3477	jdeklerk2@fnb.co.za
Johan, Beukes	Western Cape - Stellenbosch	082 372 4656	johan.beukes@fnb.co.za
Michelle, Swarts	Western Cape - Willowbridge	072 020 5181	michelle.Swarts@fnb.co.za
Andries, Van Zyl	Western Cape - Willowbridge	073 280 8703	andries.vanzyl@fnb.co.za

Disclaimer:

This report may contain certain opinions, predictions and assumptions and has been compiled from a variety of sources. Accordingly, you use the information in this report ("this information") at your own risk and should not rely on it as a substitute for obtaining any specific professional advice you require. Accordingly, First National Bank, a division of FirstRand Bank Limited ("FNB") provides no warranties or undertakings of any kind, whether express, implied or otherwise, concerning this information, its accuracy and/or reliability. Neither FNB nor its holding company, subsidiaries or other group companies will be liable to you for any claims, demands, expenses, losses or damages, of whatsoever nature, which you may suffer or incur by using this information.