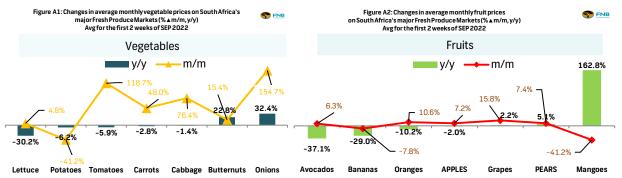


Paul Makube | Tumi Kgasago | Vhutshilo Mabela | 14 SEP 2022

Weekly update - Fruit and Vegetable Markets

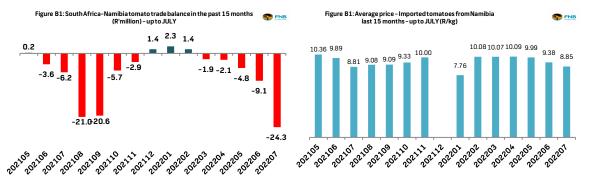
Price trends of fresh produce on domestic markets:

- Our analysis of latest prices on fresh produce markets shows moderate to sharp gains across the board due to a contraction in volumes in last week's trade. In the vegetable complex, onions led the pack with a weekly price growth of almost 24% week-on-week (w/w) and increased by a whopping 188% year-on-year (y/y) to R8.55/kg. The average onion prices for the two weeks of September 2022 reached R7.74/kg, which is up 32% month-on-month (m/m) and 155% higher y/y.
- The other big gainers included big-ticket items such as cabbages and carrots with weekly increases of 8.7% and 8.1% respectively at R3.30/kg and R3.91/kg, which is 88.7% and 42.7% higher y/y. However, the average cabbage and carrot prices for the two weeks of September are 1.4% and 2.8% respectively below the same period in August but still 48% and 76% above the 2021 levels.
- In the case of tomatoes, the average weekly prices advanced by 3.9% w/w and still sharply higher by 98.8% y/y at R13.74/kg. However, the average tomato prices for the first two weeks of September were R13.48/kg which is almost 6% down on the August level but still 119% higher relative to the same period in 2021 (figure A1). The average tomato price for the YTD (SEP) is 14.8% ahead of the same period in 2021 at R10.18/kg.
- On the fruit front, the weekly trend was upwards across the board led by mangoes which increased by 46.2% w/w and 214% higher y/y due to the seasonal supply constraints. Grapes followed closely with a weekly gain of 24% w/w and 13.1% y/y at R54.86/kg. So far, the average grape prices for the first 2 weeks of SEP reached R49.50/kg, up 16% m/m and 2% y/y. The average YTD grape prices are 9% ahead of the 2021 levels at R23.86/kg. Avocados were the next biggest gainers with a weekly increase of 20.5% w/w but still down by 36% y/y at R14.46/kg (figure A2). The average avocado prices for SEP so far were up 6% m/m but still down 37% y/y. For the YTD, average avocado prices are 16% below the 2021 levels at R19.91/kg.



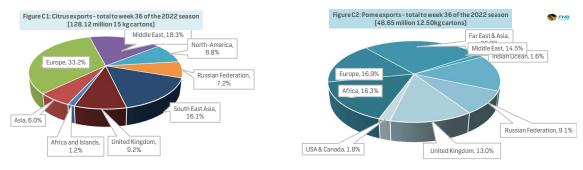
Some developments on the export markets:

- Vegetables: Latest reports are that both Botswana and Namibia have placed a ban on the importation of vegetables from South Africa as they seek to protect and grow their local industries. This has however not been met by a reciprocal measure by SA.
- Flows of produce into SA continues with Namibia exporting a total value of R47.76 million for tomatoes into SA with a record high of R24.48 million for July 2022 only which up 166% m/m and 273% higher relative to the same month in 2021. SA has remained in a trade deficit on tomatoes with Namibia over the last 15 months (figure B1).



Source: Own calculations from SARS data

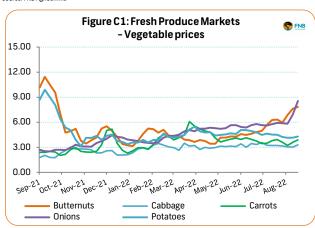
- FRUITS: Despite challenges with the phytosanitary trade issues with the EU, there as some progress on the export front for citrus across most categories except for grapefruit which saw a 15% drop in volumes up to week 36 of the export season. The biggest decrease was to the UK followed by North America and the EU with volumes falling by 24%, 20%, and 18% respectively y/y. Total citrus volumes for the YTD reached 128.12 million cartons, up 6% y/y with the EU accounting for 33.2% followed by the Middle East and South East Asia with shares of 18.3% and 16% respectively.
- Lemons posted the biggest growth of 14% y/y to 31.88 million cartons with major destinations being the EU and the Middle East with shares of 40.9% and 28.9% respectively. Oranges came in up 8% y/y at 54.14 million cartons with 33%, 19.5%, and 18.6% destined for the EU, South East Asia, and the Middle East respectively.
- Meanwhile, the CGA has announced a voluntary closure of export of Valencias from non-CBS-free areas in SA to the EU following concerns of heightened risk at the tail end of the EU export season. This however applies only to Valencia oranges and the soft citrus and all citrus from CBS-free areas are not implicated.
- At 28.10 million cartons, soft citrus was 6% ahead of the 2021 for the year to week 36 of the export season. Major destinations were the EU (24.4%), the Middle East (13.5%), North America (14.4%), South East Asia (10.8%) and the United Kingdom (18.7%). Although Russia accounted for only 9.4% of the total, it posted the biggest growth of 25% on 2021 levels.
- On pomes, total volumes increased by 10% by y/y to 48.65 million cartons with pears posting the biggest increase of 15% y/y while apples were up 8% y/y. The EU retained the lion share of pears at 33% while the Far East and Asia accounted for 30% of the apples exported. Russia's share of total pears exported was 15% but the volumes were down 10% y/y, and for apples it accounted for only 6% and were down 15% y/y.

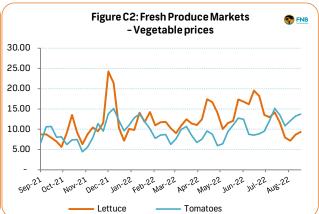




Source: Own calculations - AgriHub data.

Week ending	Average Price	Price change	Price change	Total	Volume change	Volume Change
09 SEP 2022	(R/Kg)	w/w	y/y	Volume (t)	w/w	y/y
Butternuts	7.85	2.9%	6.5%	949	-32.1%	-6.0%
Cabbage	3.30	8.7%	88.7%	1,627	-4.6%	-26.2%
Carrot	3.91	8.1%	42.7%	2,161	-10.4%	-5.2%
Lettuce	9.34	7.7%	13.8%	346	-2.8%	8.5%
Onion	8.55	23.5%	187.6%	5,365	-14.1%	-20.7%
Potato	4.30	3.3%	-43.5%	8,576	0.0%	40.0%
Tomato	13.74	3.9%	98.8%	2,998	-0.8%	-37.9%

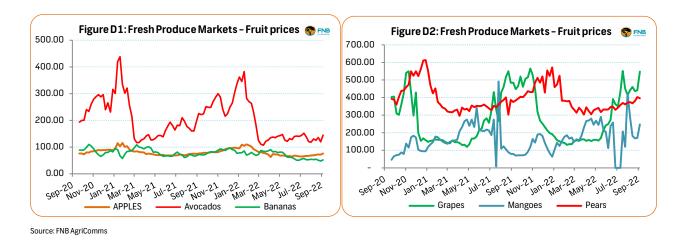




Source: FNB AgriComms

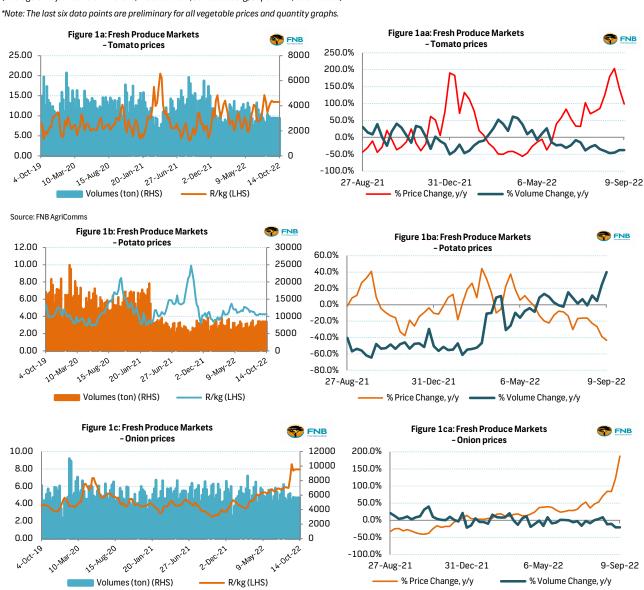
Week ending	Average Price	Price change	Price change	Total	Volume change	Volume Change
09 SEP 2022	(R/Kg)	w/w	y/y	Volume (t)	w/w	y/y
Apples	7.60	5.0%	-0.3%	2,078	-7.8%	-10.5%
Avocados	14.46	20.5%	-35.9%	585	-15.1%	95.8%
Bananas	5.20	8.9%	-28.6%	5,826	3.2%	41.0%
Grapes	54.86	24.2%	13.1%	78	-13.8%	34.0%
Mangoes	24.79	46.2%	213.9%	1	-47.5%	-90.1%
Pears	3.06	9.8%	-5.6%	2,344	-5.4%	20.0%

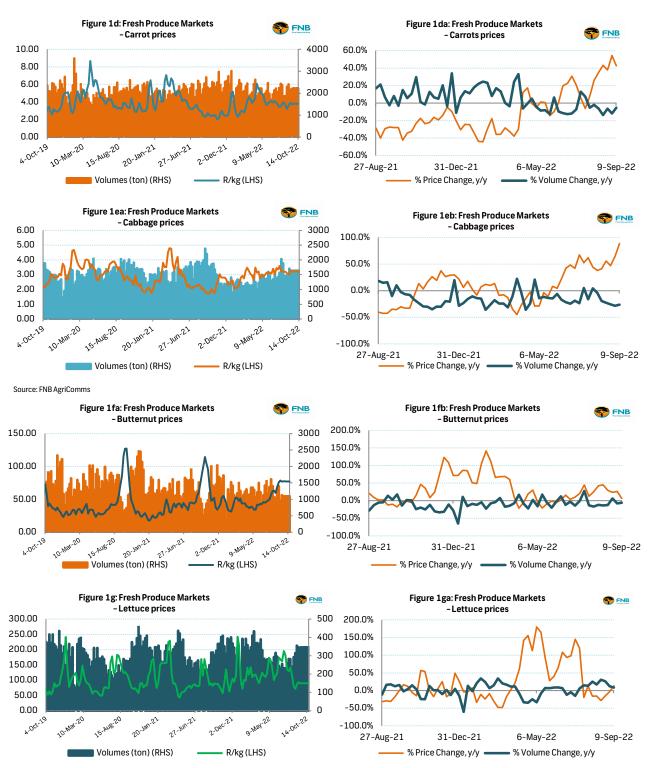
Source: FNB AgriComms



Vegetable trends on 5 Major Fresh Produce Markets in SA (Figures 1a to 1e)

(Average 5 major markets - Pretoria, Bloemfontein, Johannesburg, Cape Town, and Durban)

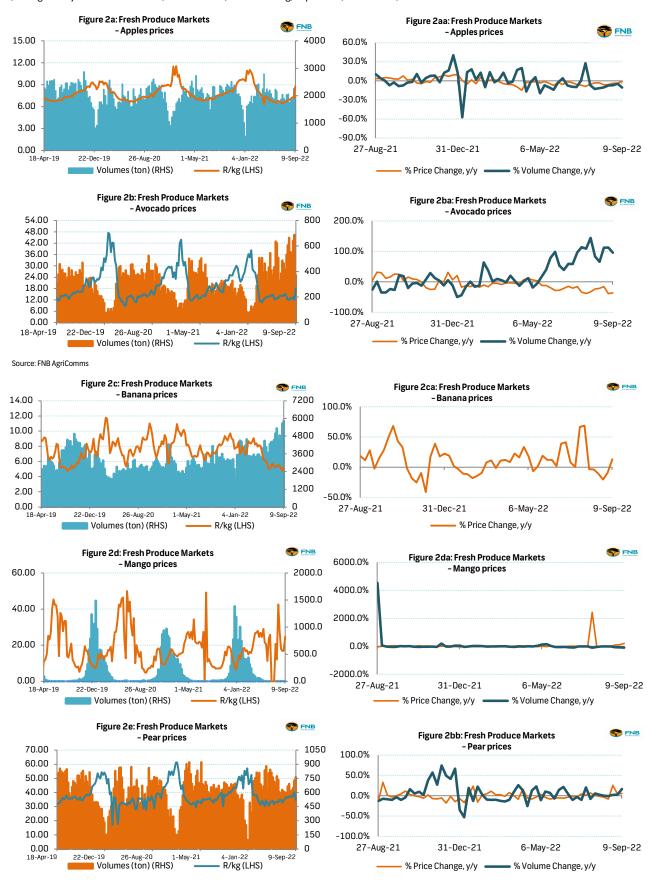


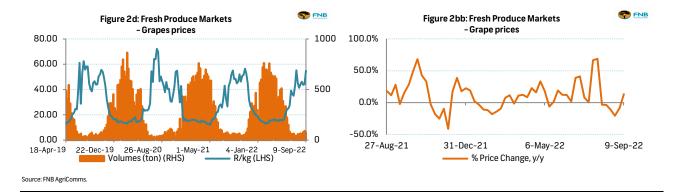


Source: FNB AgriComms

Fruit trends on Major Fresh Produce Markets in SA (figures 2a to 2f)

(Average 5 major markets - Pretoria, Bloemfontein, Johannesburg, Cape Town, and Durban)





To find out more or to speak to one of our agricultural specialists, please contact us.

Name	City	Cell	Email
Grewar, Oosthuizen	Eastern Cape - Port Elizabeth	071 607 6850	grewar.oosthuizen@fnb.co.za
Edmund, De Beer	Eastern Cape - Port Elizabeth	084 656 5634	edebeer1@fnb.co.za
Fred, Terblanche	Eastern Cape - Graaff Reinet	064 500 5880	frederik.terblanche@fnb.co.za
Martin, Louw	Free State - Theunissen	082 784 8880	mlouw1@fnb.co.za
Leon, Bergman	Free State - Bethlehem	083 387 7977	leon.bergman@fnb.co.za
Krohn, Jo-Ann	Free State - Bloemfontein	064 542 3548	Jo-Ann.Krohn@fnb.co.za
Humphreys, Freddy	Free State - Bloemfontein	060 975 0273	freddy.humphreys@fnb.co.za
Voutsas, Philip	Gauteng - Sandton	082 820 4202	philip.voutsas@rmb.co.za
Da Silva, Kristin	Gauteng - Sandton	079 693 8268	Kristin.DaSilva@fnb.co.za
Greg, Sparrow	KwaZulu-Natal - Pietermaritzburg	071 684 8420	greg.sparrow@fnb.co.za
Sarah, Collins	KwaZulu-Natal - Pietermaritzburg	082 371 1040	sarah.collins@fnb.co.za
Strydom, Marc	KwaZulu-Natal - Pietermaritzburg	082 497 4781	mstrydom@fnb.co.za
De Klerk, Arno	Limpopo - Polokwane	082 538 5970	arno.deklerk@fnb.co.za
Moseki, Papi	Limpopo - Polokwane	071 136 4090	papi.moseki@fnb.co.za
Theo, Verwey	Mpumalanga - Emalahleni	082 419 6086	tverwey@fnb.co.za
Gao, Ngakantsi	Mpumalanga - Emalahleni	072 471 6040	gaopalelwe.ngakantsi@fnb.co.za
Du Plessis, Hanro	Mpumalanga - Emalahleni	082 895 1762	hanro.duplessis@fnb.co.za
Pedrie, Van der Merwe	Northern Cape - Kimberley	0713513439	pedrie.vandermerwe@fnb.co.za
Johan, De Klerk	North West - Brits	082 776 3477	jdeklerk2@fnb.co.za
Johan, Beukes	Western Cape - Stellenbosch	082 372 4656	johan.beukes@fnb.co.za
Michelle, Swarts	Western Cape - Willowbridge	072 020 5181	michelle.Swarts@fnb.co.za
Andries, Van Zyl	Western Cape - Willowbridge	073 280 8703	andries.vanzyl@fnb.co.za

Disclaimer:

This report may contain certain opinions, predictions and assumptions and has been compiled from a variety of sources. Accordingly, you use the information in this report ("this information") at your own risk and should not rely on it as a substitute for obtaining any specific professional advice you require. Accordingly, First National Bank, a division of FirstRand Bank Limited ("FNB") provides no warranties or undertakings of any kind, whether express, implied or otherwise, concerning this information, its accuracy and/or reliability. Neither FNB nor its holding company, subsidiaries or other group companies will be liable to you for any claims, demands, expenses, losses or damages, of whatsoever nature, which you may suffer or incur by using this information.