

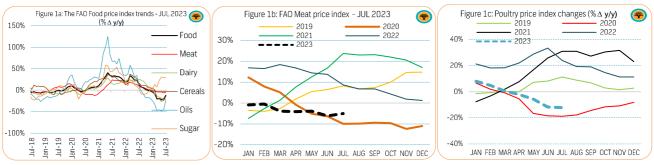
Paul Makube pmakube@fnb.co.za | Tumi Kgasago | Vhutshilo Mabela | 18 AUG 2023

## **UPDATE ON LIVESTOCK MARKETS**

Global meat inflation remains on the downside after falling by 5.1% y/y in July 2023

- The August 2023 update on global meat inflation from the United Nation's Food and Agriculture Organization (FAO) showed decreases across all meat types except for pork whose index rose by 2.7% m/m and was sharply higher by 14.9% y/y due to the combination of supply tightness and improved seasonal demand. The FAO meat price index eased by 0.3% m/m and fell to a low of -5.1% y/y which is a seventh consecutive decrease.
- The poultry, bovine, and ovine meats registered monthly decreases of 0.8%, 2.3%, 1.7% m/m respectively and posted sharp declines of 12%, 12%, and 15% y/y as illustrated in figures 1c, 1e, and 1f. Regionally, the oversupply of sheep meat in Oceania with the biggest suppliers being Australia and New Zealand saw prices falling by a whopping 5.7% m/m and 30.5% y/y. Constrained supplies of European pork saw a 4.7% m/m and a 27.6% y/y jump in pig meat prices in July 2023. In Brazil, a major supplier of poultry and bovine meats saw prices falling by 0.8% and 5.9% m/m respectively and were 2.5% and 1.8% lower y/y (table 1).
- The overall monthly FAO Food Price Index (FPI) rebounded slightly by 1.3% m/m underpinned by price gains in the vegetable oils complex particularly sunflower oil as the expiry of the Black Sea Grain Deal and the subsequent escalation in the conflict unnerved markets. However, the FAO FPI continued to trend in negative territory for the thirteenth consecutive month at 123.9 points in July 2023, which is 11.81% below the 2022 level for the same month.
- Although the July 2023 food inflation for South Africa is not yet released, it remained elevated at 11.1% y/y although having decelerated by 0.9ppts in June 2023. In the meat category, SA's meat CPI steadied m/m in June and decelerated to the lowest level of 6.1% y/y in 2023. SA's inflation update is due next week, and a further moderation is expected for July 2023.

Figure 1: FAO food and meat price inflation trends – JUL 2023



- Brazil posted a strong export growth of 6.6% y/y in July 2023 432.1 thousand tons according to the country's Animal Protein Association (ABPA). The YTD total exports reached 3,061 tons which is up 8.2% y/y. China accounted for the biggest share at 50.8 thousand tons in July, up 35% y/y. SA is one of the destinations of the Brazilian chicken with a total of 25.7 thousand tons for July which is 73% higher y/y. Brazil has dominated the SA chicken import market with a share of 75.6% in 2022, followed by the US and Argentina at 12.8% and 9% respectively.
- Meanwhile, SA has finally decided to reinstate the anti-dumping duties that were suspended twelve months ago to protect the local industry. The gazetted chicken import anti-dumping tariffs were as follows: a 265% on top of the 62% already in place for Brazil, 158.4% additional tariff for Ireland, 96.9% for Poland, 85.5% for Spain, and 67.4% for Denmark.

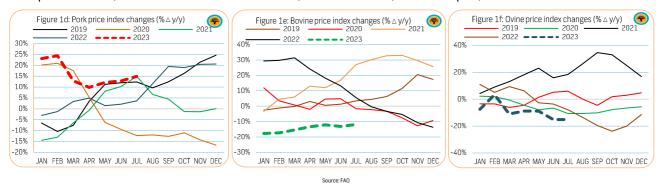


Table 1: Meat price changes by various regions and countries

	USA Poultry meat	Brazil Poultry meat	USApig meat	Brazil Pig meat	EU (Germany) Pig meat	Australia Bovine meat	USA Bovine meat	Brazil Bovine meat	NZOvine meat	AU Medium Ovine meat
%	-0.9%	-0.8%	1.8%	-2.2%	4.7%	-2.0%	-0.4%	-5.9%	0.8%	-5.7%
% ∆ since Jan 2022	11.0%	-2.5%	7.5%	1.0%	27.6%	3.2%	11.5%	-1.8%	-0.2%	-30.5%

Renewed optimism for South Africa's meat exports following the lifting of the 2-decade ban by Saudi Arabia

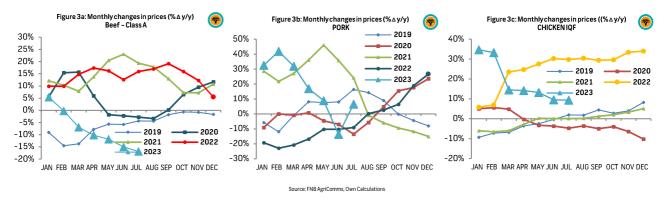
- The hard work by meat industry players and government to access to international markets has finally paid off following the decision by the Saudi Arabia to lift the ban on imports of red meat imports from South Africa.
- This follows negotiations and subsequent inspections of SA's abattoirs and feedlots in June 2023 to ensure compliance with the Saudi market access protocols and *halaal* certification. The Saudi Food and Drug Authority (SAFDA) has since approved the lifting of the ban for SA's meat and red meat products.
- Monthly trends for July 2023: Figures 2a to 2c illustrate changes in average monthly prices for beef, sheep, pork, and poultry relative to 2022 levels. No respite for the beef and sheep markets as prices remained under pressure and continued to trade at a huge discount relative to last year.
- In contrast, the pork, baconer, and poultry markets extended gains relative to 2022 levels. The average pork prices for the two weeks of August were 18.5% (+R14.75/kg) and 11.5% (+R3.14/kg) higher respectively related to the same period in 2022 (figure 2c).
- We observed a similar trend in the chicken market with frozen and fresh whole bird prices increasing by 13.2% (+R4.03/kg) and 9.7% (+R3.04/kg) y/y, respectively (fig.2c). Although a bit softer m/m, the IQF prices increased by 8.4% (+R2.53/kg) y/y at R32.56/kg.

Figure 2a: Change in prices (y/y)
Beef market-Avg. 2weeks of AUG 2023 Figure 2b: Change in prices (y/y) Sheep market-Avg. 2weeks of AUG 2023 Figure 2c: Change in prices (y/y) Pork and Poultry -R1.54 R3.69 Class C Porker Feeder lambs -**R11.41** Mutton W/Birds Fresh R4.03 -R1.58 Weaners Baconei -**R11.71** Class A **-R8.82** Contr.A (5thQ) W/Birds Froz R3.04 -R8.94 Contract: A (5Q) -R12.05 **IQF** R2.53 Class A Source: FNB AgriComm:

Figure 2: Changes in average monthly livestock prices (% \( \Delta \) y/y)

The historical growth trend in prices shows a further deceleration for pork and poultry in 2023. However, the pork price growth in 2023 remains way above the 2022 levels while chicken has slowed below last year's achievement (figures 3b & c). Beef on the other hand continues to trend in negative territory, which is way below the past three years for class A carcass (figure 3a).

Figure 3: Growth trends for producer prices of various meat types (% △ y/y)



Sustained weakness in domestic grain prices bodes well for livestock feeders

- Grain prices rebounded slightly m/m in July due to turbulence on the international market following the expiry of the Black Sea Grain Deal and a further escalation between Russia and Ukraine (fig.4a). A huge domestic harvest and further rand strengthening of 3% m/m in the rand/US\$ exchange rate kept the market helped limit gains and prices way below the 2022 levels.
- Prices started August on a softer note with maize spot prices falling below the R3600/t level by mid-Aug 2023. Maize futures however indicate further weakness with the Dec-23 and Mar-23 contracts for white (WMAZ) and yellow (YMAZ) maize all falling by 4% m/m (table 2).
- In the oilseed complex, the trend was mixed with sunflower easing by 0.5% (-R52/t) m/m for the Dec-23 contract while soybeans saw strong gains of 6.9% (+R615/t) m/m as reflected in Table 1.
- Meanwhile, the meat-maize price ratios have improved slightly for broilers and beef while pork fell modestly m/m but better relative to last year (fig. 4b). Meat-maize price ratios serve as indicators of profitability in the industry.

Figure 4: Changes in prices of raw feed inputs and the meat-maize price ratios for beef, broiler, and pork.

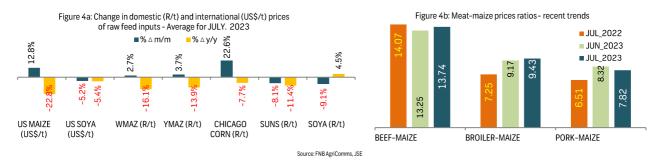


Table 2: Raw feed inputs - Latest price trends in JSE grain and oilseed futures market (R/ton)

17 AUG 2023	WMAZ R/ton	%Δ m/m	YMAZ R/ton	%Δ m/m	SUNS R/ton	%∆ m/m	SOY R/ton	%∆ m/m
Dec-23	R3,685	-4.2%	R3,735	-4.0%	R9,485	-0.5%	R9,520	6.9%
Mar-24	R3,760	-4.0%	R3,788	-3.7%	R9,340	0.8%	R9,393	6.8%
May-24	R3,793	-1.3%	R3,833	-1.0%	R8,849	-	R8,662	6.9%
Jul-24	R3,803	-3.4%	R3,823	-1.9%	-	-	R8,775	5.8%
Dec-24	R3,998	0.2%	R3,989	-0.2%	-	-	-	-

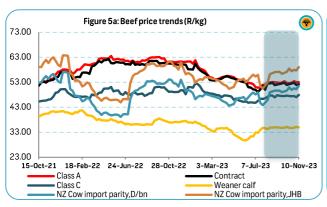
#### **OUTLOOK**

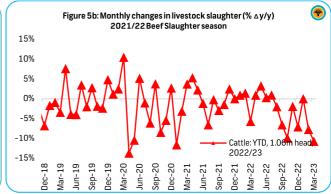
- We expect demand to start lifting ahead of Spring around the corner and the return of warmer conditions which will boost outdoor activity after the freezing winter months.
- Indications so far are that feed availability is still adequate as winter tapers off. Further, we expect an early pasture season given the relatively wet conditions experienced in the past few months in most areas. This bodes well for livestock producers as good pastures help reduce feeding costs.

\_\_\_\_\_\_

## AgroMetrics: Livestock Charts & Data Tables

Figure 5: Beef prices and cattle slaughter trends



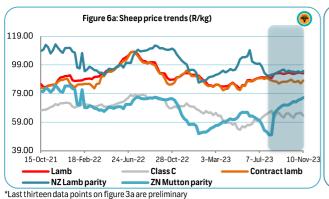


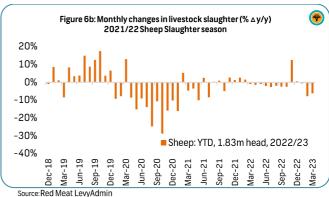
\*Last thirteen data points on figure 2a are preliminary

Source: Red Meat LevyAdmin

## Weekly summary of the sheep market

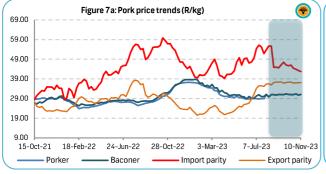
Figure 6: Lamb and mutton prices and sheep slaughter trends





## Weekly pork market

Figure 7: Pork prices and slaughter trends



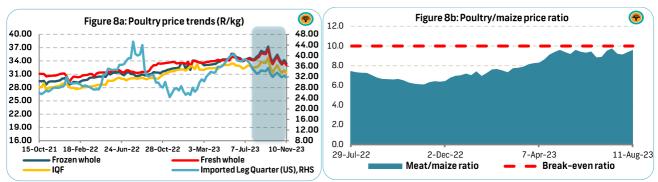


\*Last thirteen data points on figure 4a are preliminary

Source: Red Meat LevyAdmin

# Weekly poultry market update

Figure 8: Poultry prices and meat/maize ratio trends



Source: FNB Agriculture, \*Last thirteen data points on figure 5a are preliminary

#### Disclaimer:

This report may contain certain opinions, predictions and assumptions and has been compiled from a variety of sources. Accordingly, you use the information in this report ("this information") at your own risk and should not rely on it as a substitute for obtaining any specific professional advice you require. Accordingly, First National Bank, a division of FirstRand Bank Limited ("FNB") provides no warranties or undertakings of any kind, whether express, implied or otherwise, concerning this information, its accuracy and/or reliability. Neither FNB nor its holding company, subsidiaries or other group companies will be liable to you for any claims, demands, expenses, losses or damages, of whatsoever nature, which you may suffer or incur by using this information.

# To find out more or to speak to one of our agricultural specialists, please contact us.

Name	City	Cell	Email
Grewar, Oosthuizen	Eastern Cape - Port Elizabeth	0716076850	grewar.oosthuizen@fnb.co.za
Edmund, De Beer	Eastern Cape - Port Elizabeth	0846565634	edebeer1@fnb.co.za
Fred, Terblanche	Eastern Cape - Graaff Reinet	0645005880	frederik.terblanche@fnb.co.za
Martin, Louw	Free State - Theunissen	0827848880	mlouw1@fnb.co.za
Leon, Bergman	Free State - Bethlehem	0833877977	leon.bergman@fnb.co.za
Krohn, Jo-Ann	Free State - Bloemfontein	0645423548	Jo-Ann.Krohn@fnb.co.za
Da Silva, Kristin	North-West	079 693 8268	Kristin.DaSilva@fnb.co.za
Greg, Sparrow	KwaZulu-Natal - Pietermaritzburg	0716848420	greg.sparrow@fnb.co.za
Sarah, Collins	KwaZulu-Natal - Pietermaritzburg	0823711040	sarah.collins@fnb.co.za
Penny, Gasa	KwaZulu-Natal - Pietermaritzburg	0817189019	penny.gasa@fnb.co.za
Sosie Matla	Limpopo-Polokwane	083 413 9734	Sosie.matla@fnb.co.za
Theo, Verwey	Mpumalanga – Lowveld	0824196086	tverwey@fnb.co.za
Gao, Ngakantsi	Mpumalanga - Highveld	0724716040	gaopalelwe.ngakantsi@fnb.co.za
Du Plessis, Hanro	Mpumalanga – Highveld	0828951762	hanro.duplessis@fnb.co.za
Pedrie, Van der Merwe	Northern Cape - Kimberley	0713513439	lschaan.vanwyk@fnb.co.za
Ischaan, Van Wyk	Northern Cape - Upington	0730306277	pedrie.vandermerwe@fnb.co.za
Johan, De Klerk	NorthWest - Brits	0827763477	jdeklerk2@fnb.co.za
Johan, Beukes	Western Cape - Stellenbosch	0823724656	johan.beukes@fnb.co.za
Andries, Van Zyl	Western Cape - Willowbridge	0732808703	andries.vanzyl@fnb.co.za
Chrismaine, Abrahams	Western Cape - Willowbridge	0726053862	chrismaine.abrahams@fnb.co.za

### Disclaimer:

This report may contain certain opinions, predictions and assumptions and has been compiled from a variety of sources. Accordingly, you use the information in this report ("this information") at your own risk and should not rely on it as a substitute for obtaining any specific professional advice you require. Accordingly, First National Bank, a division of FirstRand Bank Limited ("FNB") provides no warranties or undertakings of any kind, whether express, implied or otherwise, concerning this information, its accuracy and/or reliability. Neither FNB nor its holding company, subsidiaries or other group companies will be liable to you for any claims, demands, expenses, losses or damages, of whatsoever nature, which you may suffer or incur by using this information.